

# 2019 Aerial Applicator Support Program

Effective: October 1, 2018

## OBJECTIVE:

To provide an incentive to aerial application operators and pilots to upgrade equipment, or participate in a BASF or state or regional agricultural aviation association sponsored Operation S.A.F.E. Fly-In, and promote aerial application optimizations, industry stewardship and membership in the National Agricultural Aviation Association (NAAA).

## OFFER SUMMARY:

PROGRAM	PARTICIPATING BASF BRANDS	ACTIVITY	INCENTIVE
Equipment and National Agricultural Aviation Association Membership	N/A	Qualified aerial application operators or pilots can earn an incentive toward equipment or membership dues.	Aerial application operators or pilots can earn an incentive of up to \$225, provided AA operators meet criteria below. Pilots can earn an incentive of \$170, provided pilot meets stipulations below. Payment for services will be made on or about December 15, 2019.

PROGRAM PERIOD	EFFECTIVE AREA
2019 Season (October 1, 2018 through September 30, 2019)	All states within the United States

## DETAILS OF THE OFFER:

- Aerial application operators and pilots must meet the following criteria based upon each qualifying tier in order to qualify for subsequent reimbursement.

Service	Payment
<p><b><u>Equipment and National Agricultural Aviation Association Membership:</u></b> Aerial application operators can earn a \$225 incentive to be used to help reimburse either (i) 2019 NAAA operator membership dues, or (ii) up to \$225 of the cost of purchasing new nozzles and/or tips for an eligible aircraft that participates in a BASF or state or regional agricultural aviation association sponsored Operation S.A.F.E. Fly-In. Pilots can earn a \$170 incentive to be used to help reimburse NAAA pilot membership dues in lieu of reimbursement for new nozzles and/or tips.</p>	<p>Aerial application operators can earn an incentive of \$225, provided stipulations below are met under Tier One: Equipment and National Agricultural Aviation Association Membership. Pilots can earn an incentive of \$170, provided pilot meets stipulations below under Tier One: Equipment and National Agricultural Aviation Association Membership.</p>

#### **EQUIPMENT AND NATIONAL AGRICULTURAL AVIATION ASSOCIATION MEMBERSHIP**

1. Aerial application operators and pilots may choose to purchase new nozzles or tips within the program period (October 1, 2018 through September 30, 2019).
2. Aerial application operators and pilots must be 2019 NAAA members, or enroll in NAAA prior to claiming any payment under this Program. Only 2019 NAAA operator members are eligible to have their names posted to the NAAA website as certification of completion of a BASF, state or regional agricultural aviation association sponsored Operation S.A.F.E. Fly-In.
3. Aerial application operators and pilots must participate in a BASF, state or regional agricultural aviation association sponsored Operation S.A.F.E. Fly-In between October 1, 2018 and September 30, 2019 to be eligible. The NAAA will provide verification of membership and participation in a BASF or state or regional agricultural aviation association sponsored Operation S.A.F.E. Fly-In. An Operation S.A.F.E. Fly-In participant may also submit a copy of their Operation S.A.F.E. analyst report as proof of participation along with a receipt for payment of NAAA membership dues. In order for the NAAA to provide verification of an aircraft(s)' eligibility for payment, the Association must be provided proof by BASF or the state or regional agricultural aviation association that sponsored the Operation S.A.F.E. Fly-In.
4. In order to qualify for incentive, indicate which reimbursement you are seeking, and send proof of your expenditure for either a 2019 NAAA membership or nozzle and/or equipment purchased within the program period along with name, address, phone number, and email address to:

**2019 Aerial Applicator Support Program - Equipment/NAAA Program**  
**Attn: Billie Richardson**  
**PO Box 222037**  
**Charlotte, NC 28222-2037**

The NAAA will provide verification of NAAA membership and Operation S.A.F.E. Fly-In participation once it is provided proof by BASF, state or regional agricultural aviation association that sponsored the Operation S.A.F.E. Fly-In.

5. Failure to submit any of the required documentation will result in no payment. Incomplete submissions shall not be returned or processed for payment.
6. Payment will be made on or about December 22, 2019.
7. Reimbursements for NAAA membership, tips and/or nozzles shall be limited to \$225 or the actual expenditure, whichever is less.
8. Maximum reimbursement is not to exceed \$225 per operator.
9. A maximum of 2 pilots per "N" number/single aircraft will be allowed to collect an incentive. Each pilot must submit his or her own submission form.
10. Submission form should be received by BASF no later than October 15, 2019.

## **Terms of Agreement:**

1. Payment Incentives will be paid to the approved NAAA member operator or pilot.
2. Right to Audit:
  - a. BASF reserves the right to audit all program claims, and supporting data and records, and reserves the right of final decision on payments due.
  - b. The pertinent records, which are sufficiently detailed (as determined by BASF in its discretion) to enable verification of Program compliance, shall be made available, upon request, to BASF or its independent accountant in order to evaluate and verify compliance with the terms of this Program. If BASF or its independent accountant (in its sole judgment) determines that a claim for any benefit, payment or reward offered under any BASF program submitted by or on behalf of the BASF application operator or pilot contains false, misleading, inconsistent or inaccurate information, then BASF reserves the right to withhold all benefits, payments, and rewards under this and any impacted BASF program(s), until any identified discrepancies are resolved. Where a discrepancy has been identified, failure to resolve the discrepancy to BASF's satisfaction and/or refusal to permit BASF or its independent accountant to perform an audit under this Program shall result in forfeiture of any payment that might otherwise be earned but for the discrepancy.
3. BASF reserves the right to assign BASF obligations (including the obligation to make payment), in whole or part, under this program to a third party without notice to, or the consent of, the aerial application operator or pilot. Aerial application operator or pilot may not assign any payment that may become due hereunder to any third party without BASF's prior written consent, which may be withheld at BASF's sole discretion.
4. BASF reserves the right to cancel or modify this program at any time without any notice.
5. Only incentive amounts which exceed \$100 will be fulfilled.
6. This Agreement shall be and remain in full force and effect through September 30, 2019.
7. BASF-approved NAAA Member operator or pilot agrees to defend, indemnify and save BASF harmless from and against any and all claims, injuries, disabilities, losses, fines, penalties, costs, expenses (including attorneys' fees), damages or liabilities based upon damage to, or destruction of, any property or injury (including death) that BASF-approved NAAA Member operator or pilot, any of its employees, or any other person may suffer or sustain as a result of any negligent act or omission of BASF-approved NAAA Member operator or pilot. For any such damage or injury BASF-approved NAAA Member operator or pilot agrees to release and waive, and hereby releases and waives, all rights of subrogation against BASF possessed by the BASF-approved NAAA Member operator or pilot insurers.
8. This Agreement is exclusive to each enrolled BASF-approved NAAA Member operator or pilot. Eligible NAAA member operators and pilots participating in the BASF Aerial Applicator program may not transfer, delegate or assign this Agreement or any of its rights or obligations, whether by operation of law or otherwise, without the prior written consent of BASF. This Agreement shall be binding upon and shall inure to the benefit of each of the parties and their permitted successors and assigns.

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## 2019 Aerial Application Equipment and National Agricultural Aviation Association Membership Program Submission Form

Submission must be received no later than October 15, 2019.

I have participated in an Operation S.A.F.E. Fly-In in the 2019 program season. The Fly-In was located at \_\_\_\_\_ (please write in location of Fly-In) and held on \_\_\_\_\_ (please write in date of Fly-In). The analyst conducting the pattern testing at the Fly-In was \_\_\_\_\_ (please write in name of analyst).

I am requesting reimbursement for one of the following:

\_\_\_\_\_ \$170.00 reimbursement for National Agricultural Aviation Association pilot membership dues.

\_\_\_\_\_ \$225.00 reimbursement for National Agricultural Aviation Association operator membership dues.

\_\_\_\_\_ Up to \$225.00 towards the cost of purchasing new nozzles and/or tips for each aircraft that participates in an Operation S.A.F.E. Fly-In. My invoices, which include data of purchase, for proof-of-purchase are enclosed.

Maximum reimbursement will not exceed \$225

Printed Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Aircraft N Number: \_\_\_\_\_

Signature: \_\_\_\_\_

Please send submission form and invoices to:

**2019 Aerial Application Equipment/NAAA Program**  
**Attn: Billie Richardson**  
**PO Box 222037**  
**Charlotte, NC 28222-2037**